



# Rocky Mountain Governmental Purchasing Association Newsletter

Winter 2023

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## UPCOMING:

Jan 26	Quarterly Board Meeting
Feb 2-5	Leadership Summit 2023
Feb 23	Spring Conference, Member Orientation
April 1	Submissions due for Spring newsletter
April 27	Quarterly Board Meeting

To submit articles, news about your agency, awards/accomplishments, photographs, etc., email to: [newsletter@rmgpa.org](mailto:newsletter@rmgpa.org)

# Letter from the President



Greetings RMGPA Members!

Happy 2023! I hope that your year is off to a great start!

The Board of Directors have some great things planned for this year to get you in touch with some great resources and provide value for your membership.

Save the date for our **Spring Conference** that will be hosted by the Colorado Department of Transportation on Thursday, February 23<sup>rd</sup>. Our theme will be Member Orientation to help you understand how to maximize the benefits of Membership. Participants will learn how to navigate the website, build a profile, post jobs, and use the forums section.

In May, we will have our **Summer Conference and Reverse Vendor Tradeshow** with the Colorado Minority Business Office, Office of Economic Development, and International Trade (OEDIT). Workshops will be offered in the morning and the tradeshow in the afternoon.

We are partnering with NIGP and Area 9 to have another **virtual Fall Conference**. This is a collaborative effort with other professionals within NIGP.

In December, we will have the **RMGPA Winter Conference and the Advance Colorado Procurement Expo**. This will be another collaborative event with the Colorado Minority Business Office and the State Purchasing & Contracts Office, Colorado Department of Personnel & Administration (DPA).

Thank you for being a valued member! Together we do great things!

In your service,  
**David H. Musgrave**  
President, RMGPA

# RMGPA Volunteer Opportunities & Mentoring Program

If you are interested in taking an active role in RMGPA and would like to volunteer for a position on any of our committees, please reach out to RMGPA Vice President,

[vicepresident@rmgpa.org](mailto:vicepresident@rmgpa.org)

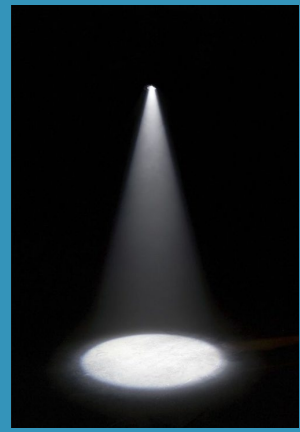


Do you want to become a mentor or mentee? Reach out for more information.

[pastpres@rmgpa.org](mailto:pastpres@rmgpa.org)

[pastpres@rmgpa.org](mailto:pastpres@rmgpa.org)  
information.

## SPOTLIGHT: Rosalyn Potter



### **Tell us about your background.**

I am a native New Mexican that moved to Colorado in March of 2022 to be near five of my six grandchildren. I am the mother of four beautiful (grown) daughters! Those four have given me many grey hairs which I wear as a badge of honor.

### **Did you work in other professions prior to procurement and if so, where and for how long?**

Prior to working in the procurement profession, I worked in banking for eight years. The financial and customer service background have helped me tremendously in my career and personal life.

### **What organization do you currently work for and how long have you been there?**

The City of Loveland is my current employer. In this position, I am the Senior Buyer for our utilities – Water, Power, and Broadband. I started this position in April of this year.

### **How did you get into the procurement field?**

I was blessed to be provided the opportunity to move into the procurement field by a supervisor from another division when I was working in Accounting for the City of Farmington, NM. During my 15 years in procurement, I have held the positions of Buyer I, Buyer II, Contracts Administrator, Chief Procurement Officer, and now Senior Buyer. Each position prepared me for the next and was a great opportunity to grow in the field.



**What is the most interesting purchase/project you have been involved in and what was your role?**

Two projects that I am most proud of completing during my career are the demolition and rebuild of a fire station, and implementation of electronic bidding. Both of these projects were with the City of Farmington.

During the demolition of the fire station, our contractor found an old cistern and an old house both below grade level. These finds stopped demolition and caused additional services (archeological and asbestos abatement).

Implementation of electronic bidding was interesting because there are many different options to choose from. A couple of key requirements for our agency were that the vendor should not pay a fee to be able to respond, which could eliminate competition, and the software needed to have contract management functionality. This implementation saves staff time, creates transparency, and provide an audit trail.

**When did you join RMGPA and what have you enjoyed most about being a member of our organization?**

I became a member of RMGPA in April of 2022. Although I am fairly new to RMGPA, one of the Board members asked if I would be willing to serve on the Marketing Committee and I said yes! In New Mexico, I served on NMPPA which is a chapter of NIGP. My role there was Communications Director which prepared me for the Marketing position with RMGPA. I really enjoy serving our members by keeping them informed of events such as the Winter Conference and NIGP training opportunities.

**How long have you been RMGPA's Marketing Chair and what responsibilities do you have in this role?**

I accepted the position in August of 2022. This position is responsible for advancing the brand of the association through marketing, branding, and media. Developing and sharing marketing material via social media, and distribution to various audiences.

## SPOTLIGHT (CON'T): Rosalyn Potter

### **Are there any professional and/or personal accomplishments you're proud of?**

In 2014, I attained my Certified Professional Public Buyer (CPPB) through UPPCC. We had four team members that studied together, tested, and passed the certification. In 2021, I became the 507<sup>th</sup> person to attain their Certified Procurement Professional (NIGP-CPP) from the National Institute of Governmental Purchasing. Very exciting accomplishments! I believe certification brings credibility to our profession and that all procurement professionals should become certified.

### **Tell us about your interests/hobbies outside of work.**

Outside of work, I love to spend time with my grandchildren. They really keep me busy and bring joy to my life. Dancing is a favorite—it doesn't matter what type, it is great exercise and fun. This summer, I started paddle boarding with my daughter.



# NIGP's Leaders Edge Program

Submitted by Diana Cantu and Trudi Peepgrass



NIGP's Leaders Edge Program is a five (5) month program that is limited to 30 people annually and is designed to help facilitate leadership growth by giving individuals an opportunity to collaborate with like-minded professionals and apply today's top leadership principals. It is structured on the concept of emotional intelligence where participants learn about leading the self, leading others, and leading organizations. The program is held from November 8, 2022 – March 14, 2023 and is a mix of virtual sessions and an in-person gathering in St. Louis, MO February 2-5, 2023.

In the fall, NIGP announced they were accepting applications for the 2023 Leaders Edge Program and that 15 scholarship had been made available to NIGP members made possible through the generous support of Sourcwell, a partner and continuing supporter of NIGP's mission and a champion of the work they do on behalf of our members and the procurement profession.

Diana Cantu (St. Vrain Valley Schools) and Trudi Peepgrass (City of Englewood) were not only selected and accepted into the Leaders Edge Program but each were also awarded a scholarship which covered their registration fees.

At the time of this newsletter, Diana and Trudi have participated in the Maxell Leadership Assessment which is a personality indicator. It provides insight on several important areas in which the natural style presents itself in personal and professional life. The assessment is based on DISC methodology of human behavior. The DISC is a methodology used in the report received to identify four different dimensions of design: Behavior Style, Communication Style, Strength Style and Work Style.



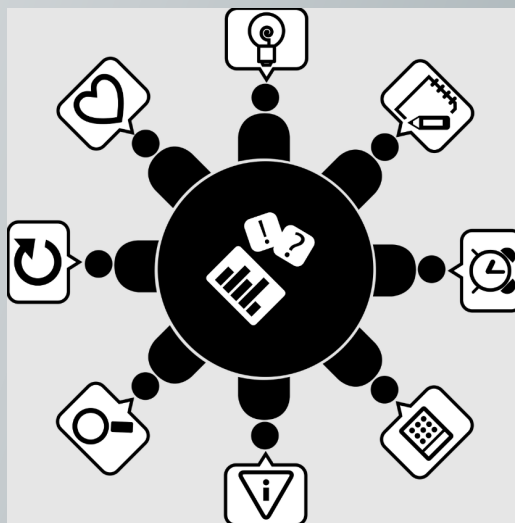
# NIGP's Leaders Edge Program (Con't)

Submitted by Diana Cantu and Trudi Peepgrass

Diana and Trudi then had the opportunity to participate in the EQ-1 Model of Emotional Intelligence Assessment. This assessment is based on Self-Perception, Self-Expression, Interpersonal Skills, Decision Making Skills, and Stress Management. After the assessment reports were presented, Diana and Trudi had individual coaching sessions with the facilitator to set goals for the program which were meaningful and achievable for each of them.

There have been two virtual session with invaluable leadership discussions as well as information on how to work with and lead all types of personalities. Diana and Trudi also received guidance on how to recognize their own personal blind spots and knowledge on how to become more self-aware.

Diana and Trudi would like to thank Sourcewell and NIGP for the wonderful opportunity to become stronger leaders for the RMGPA organization, their own agencies and themselves.





# 2023 RMGPA EXECUTIVE BOARD

**President:** David Musgrave,  
CDOT

**Vice President:** Trudi Peepgrass,  
City of Englewood

**Treasurer:** Marisa Donegon,  
Colorado Springs Utilities

**Secretary:** Kelsey Jo Johns,  
University of Wyoming

**Past President:** Diana Cantu,  
St. Vrain Valley Schools

# CONGRATULATIONS



## **Specialist of the Year**

Sarah Huerta

## **Procurement Team Award**

CO Dept of Labor and Employment

## **Future Leader of the Year**

David Musgrave

## **Volunteer of the Year**

Molly McLoughlin

## **Manager of the Year**

Danielle Davis

## **Distinguished Service Award**

Traci Burtnett

## **Shannon's Gift Scholarship Recipient**

Kristina Sandoval

Colorado Springs School District 11

# Experience Leadership Summit 2023 February 2-5 St. Louis, MO



**NIGP is developing our future leaders by drawing on the expertise and experiences of our current ones.**

Join us in person for a new leadership learning experience as we bring together procurement professionals from various career stages to participate in our three flagship leadership programs.

- **Leaders Edge** - a unique development program for emerging leaders.
- **Chapter Academy** - a customized program developed for newly elected Chapter Leaders and designed to strengthen chapter operations, increase member engagement, and member services.
- **Leading for Impact** - NIGP's latest innovation and designed to meet the needs of our most senior and experienced members.

Leadership Summit 2023 multiplies the benefits of each individual program with cross-program networking and engagement for triple the learning and triple the impact.

**[READ MORE](#)**

# MEMBER RESOURCES

RESOURCES  
MEMBER

## **N**Site – NIGP’s Online Member Networking Community

**Connect, Communicate and Collaborate** with peers from across the country at all different stages in their careers.

Get answers from colleagues who have been there, done that. Share ideas, challenges and opportunities 24/7.

[Join a Community Today](#)

## **Radio NIGP**

View the current show and past episodes [HERE](#)



# MEMBER RESOURCES

BEZONKCE?  
WEINBER



**NEWLY RELEASED FROM NIGP AND FREE  
TO MEMBERS**

On-Demand | 1 Contact Hour

Procurement's Role in the Use of Non-  
Emergency Federal Funds

Driving Bid Competition with Vendor  
Diversity Initiatives

[View Webinar Recordings](#)

**White Paper Developed by  
NIGP Business Council - "That  
was Then, This is Now, Why  
Suppliers are Still Choosing to  
'No Bid'.**

Nearly a decade after the NIGP Business Council created its first white paper, "We 'No Bid,' and I'll Tell You Why", suppliers are still choosing to "No Bid".

**Find out why with this FREE  
White Paper.**

[READ MORE](#)

**ALL NASPO-DESIGNED  
COURSES ARE NOW**

**FREE FREE FREE  
FREE FREE FREE**



# Don't Miss Out!



## NIGP LEARNING LABS

2:00PM – 4:00PM EST

Contact Hours: 2 | CEUs: 0.2

Speaker – Dawn Bjork, MCT, CSP, MOSM

[Microsoft Excel: Linking & Sharing Data](#)  
February 1

[Microsoft Excel: How to Visually Communicate Data with Charts & Graphics](#)  
February 22

[Microsoft Excel: Transforming Data with Power Query](#)  
March 28

## WEBINARS

[Increase your Influence and Enhance your Leadership](#)  
January 24

[Request for Proposal \(RFP\) Learning Lab Series Preview](#)  
January 25

[View all Upcoming Coming Webinars](#)

# COOPERATIVE CONTRACTS

STATE OF COLORADO PRICE AGREEMENTS

COLORADO GOVERNOR'S OFFICE OF INFORMATION TECHNOLOGY

COLORADO MUNICIPAL ASSEMBLY OF PROCUREMENT OFFICIALS  
(MAPO)

NASPO VALUEPOINT

OMNIA

SOURCEWELL



## **Trusted by your peers.**

### **Solutions for sourcing & contract management.**

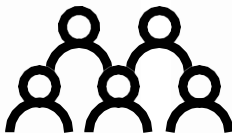
Over 360 public buying organizations and over 24,000 suppliers throughout the Rocky Mountain region utilize Bidnet Direct.



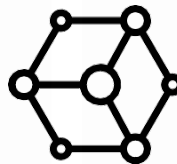
### **Contract Management**

Manage every aspect of the contract lifecycle from one secure location.

**Explore our Contract Management solution today.**



**Every  
Stakeholder.**



**Every  
Workflow.**



**Every  
Budget.**



**ROCKY MOUNTAIN**  
e-purchasing system

**[bidnetdirect.com/colorado](http://bidnetdirect.com/colorado)**



## 2023 RMGPA BOARD OF DIRECTORS

POSITION	OFFICER NAME	E-MAIL
President	David Musgrave	<a href="mailto:president@rmgpa.org">president@rmgpa.org</a>
Vice President	Trudi Peepgrass	<a href="mailto:vicepresident@rmgpa.org">vicepresident@rmgpa.org</a>
Secretary	Kelsey Jo Johns	<a href="mailto:secretary@rmgpa.org">secretary@rmgpa.org</a>
Treasurer	Marisa Donegon, CPPB	<a href="mailto:treasurer@rmgpa.org">treasurer@rmgpa.org</a>
Past President	Diana Cantu	<a href="mailto:pastpres@rmgpa.org">pastpres@rmgpa.org</a>

## 2023 STANDING COMMITTEE CHAIRS

POSITION	OFFICER NAME	E-MAIL
Awards	VACANT	<a href="mailto:awards@rmgpa.org">awards@rmgpa.org</a>
Chapter Enhancement/ Vendor Liaison	Sol Ybarra	<a href="mailto:vendorevents@rmgpa.org">vendorevents@rmgpa.org</a>
Communications	Molly McLoughlin, NIGP-CPP, CPPO, CPPB	<a href="mailto:info@rmgpa.org">info@rmgpa.org</a>
Education/Professional Development	Vera Braeckman- Kennedy	<a href="mailto:prod@rmgpa.org">prod@rmgpa.org</a>
Elections	Skyler Thimens	<a href="mailto:elections@rmgpa.org">elections@rmgpa.org</a>
Historian	Pat Johnson	<a href="mailto:historian@rmgpa.org">historian@rmgpa.org</a>
Legislative	Farrah Bustamante, CPPB, MBA	<a href="mailto:legislative@rmgpa.org">legislative@rmgpa.org</a>
Marketing	Bethany Swank	<a href="mailto:marketing@rmgpa.org">marketing@rmgpa.org</a>
Membership	Doug Clapp	<a href="mailto:membership@rmgpa.org">membership@rmgpa.org</a>
Newsletter	Chelsey Axtell	<a href="mailto:newsletter@rmgpa.org">newsletter@rmgpa.org</a>
Programs	Shelly Henderson, CPPB, NIGP-CPP	<a href="mailto:programs@rmgpa.org">programs@rmgpa.org</a>

## 2023 STANDING COMMITTEE CO-CHAIRS

POSITION	OFFICER NAME	E-MAIL
Awards	VACANT	<a href="mailto:awards@rmgpa.org">awards@rmgpa.org</a>
Chapter Enhancement/ Vendor Liaison	Alicia Armentrout	<a href="mailto:vendorevents@rmgpa.org">vendorevents@rmgpa.org</a>
Communications	Tim Wellmann, CPPB, NIGP-CPP	<a href="mailto:info@rmgpa.org">info@rmgpa.org</a>
Education/Professional Development	Valerie Scott	<a href="mailto:prod@rmgpa.org">prod@rmgpa.org</a>
Elections	Tim Wellmann, CPPB, NIGP-CPP	<a href="mailto:elections@rmgpa.org">elections@rmgpa.org</a>
Legislative	Nancy Allen	<a href="mailto:legislative@rmgpa.org">legislative@rmgpa.org</a>
Marketing	Rosalyn Potter	<a href="mailto:marketing@rmgpa.org">marketing@rmgpa.org</a>
Membership	Diana Cantu, CPPB, NIGP-CPP	<a href="mailto:membership@rmgpa.org">membership@rmgpa.org</a>
Newsletter	Kelly Wooden, CPPO, CPPB	<a href="mailto:newsletter@rmgpa.org">newsletter@rmgpa.org</a>
Programs	Becky Schaffstein	<a href="mailto:programs@rmgpa.org">programs@rmgpa.org</a>

